

An aerial photograph of a coastal town, likely in Spain, featuring a mix of modern and traditional buildings, palm trees, and a beach. In the background, a large, rugged mountain range stretches across the horizon under a clear blue sky. The town is built on a slope, with a highway visible in the middle ground. The foreground shows a sandy beach and the turquoise sea with gentle waves.

# Mitchell's

PRESTIGE PROPERTIES  
REAL ESTATE

**YOUR  
STEP-BY-STEP GUIDE  
TO BUYING A PROPERTY  
IN SPAIN**

*NOT JUST A PROPERTY. A WAY OF LIFE*

**SELECTION OF EXCLUSIVE  
HOMES LISTED**

SOTOGRADE

MARBELLA

MÁLAGA

VOLUME 2



# TRUST, TRANSPARENCY, AND COMMITMENT

Focused always on providing wise, objective and professional advice, with a strict code of conduct and transparency throughout with a touch of passion and determination, which is essence of my personality



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2003

# Welcome

For over twenty years, I have had the privilege of working in southern Spain's real estate, guided by a commitment to discretion, integrity, and a deep understanding of the region's most exceptional properties. My journey began with IPP Spain SL, where building long-standing relationships and delivering impeccable service became the foundation of everything we do.



DIXIE MITCHELL

In 2014, my son Alex joined the business, bringing fresh perspective and energy. Today, he oversees operations, and together we continue to shape a legacy defined by trust, expertise, and a careful curation of the finest properties.

In 2020, I founded Mitchells Prestige Properties, a boutique agency dedicated to high-end homes between Marbella and Sotogrande. We offer more than properties; we provide a personalized approach to lifestyle, luxury, and exceptional living.

Opening our El Rosario office in 2021 marked an important milestone, and in 2024 we proudly moved to our own premises in Elviria, one of Marbella East's most coveted addresses.

At Mitchells Prestige Properties, our focus remains the same: guiding discerning clients to homes that reflect their aspirations, while delivering service defined by trust, discretion, and care. It is a privilege to welcome you, and we look forward to helping you discover your perfect place in this remarkable corner of the Costa del Sol.



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# WHO ARE MITCHELL'S PRESTIGE PROPERTIES?



Mitchell's Prestige Properties is a premier luxury real estate agency specializing in the sought-after area of Costa del Sol, led by founder Dixie Mitchell, who boasts over 20 years of experience in this sector.

We cater to clients seeking their dream second home, lucrative holiday rental properties, or a lifestyle change through relocation in this beautiful region, spanning from Málaga to Sotogrande.

Our commitment to safeguarding our clients' privacy is unparalleled, making us the choice for a diverse clientele, including business directors, politicians, TV and film stars, and renowned footballers. Our team is multilingual, with speakers of Spanish, English, Italian and Scandinavian languages, ensuring seamless communication throughout your property buying journey.

At Mitchell's Prestige Properties, we strive to make the purchasing process in Spain as smooth and enjoyable as possible, tailoring our services to meet the unique needs of each client. Discover the luxury and lifestyle of Costa del Sol with us today.

## *Why choose Mitchell's Prestige Properties?*

*Quality. Service. Experience  
Trust. Knowledge.*

These five words sum up why Mitchell's Prestige Properties should be the 'go to' agency for luxury property buyers in Marbella, Puerto Banus, Benahavis and Sotogrande.





# WHAT MITCHELL'S CAN DO FOR YOU

Our highly trained multi lingual professional staff will attend to your every requirement throughout the buying or selling process.

## IF YOU ARE A BUYER

First, we will establish the type of property and location you desire.

Once your criteria has been established we will then send you information on properties which meet that criteria. You then select the properties you wish to view and we will arrange either a visit or a virtual tour with you.

Once you have chosen your preferred property the buying process can begin with the following steps:

- Reservation Deposit- to show good intent and for the vendor to take the property off the market, a small reservation deposit is paid.
- Due Diligence – once the property has been reserved your lawyer will carry out due diligence to ensure that the property can be transferred to the new owner.
- Private Contract (Formal Sale and Purchase Agreement) At this point the buyer will pay a 10% deposit and all the conditions of the sale will be specified in this agreement. A date will also be set at this point for a final completion and hand over of keys.

## IF YOU ARE SELLING YOUR PROPERTY

It is testament to the quality of service we give to our clients that many come back to us years later when they want to sell.

Mitchell's Prestige Properties are in the perfect position to sell your property for the following reasons:

- Huge Exposure for potential buyers.
- We belong to 2 networks with hundreds of other agencies and therefore your property will be exposed to all the potential buyers that any agency has.
- As well as the domestic market, we also have potential buyers from all over the world.
- We have multilingual staff covering most languages.
- We have an in-house professional photographer to provide a wide selection of quality pictures/videos of your property.
- If you choose to advertise with us exclusively, we can arrange a Matterport 3D virtual tour of the house and showcase the property with an open house event.

**Throughout this process Mitchell's will liaise with you and all relevant parties to ensure a smooth transaction.**



# MEMBERS OF



LEADING PROPERTY AGENTS OF SPAIN



AGENTES PROPIEDAD INMOBILIARIA  
PROFESIONAL BODY OF REAL ESTATE AGENTS AND  
PROPERTY MANAGERS OF SPAIN



ASSOCIATION OF INTERNATIONAL  
PROPERTY PROFESSIONALS

## Featured in A Place in The Sun

Mitchell's Prestige Properties has been profiled on the hugely popular British holiday home hunting show A Place in the Sun.

Dixie was approached by the legendary Channel 4 show last year. She spent a day filming with presenter Jasmine Harman at a stunning and very traditional €2m villa in Benalmadena. The episode featuring Dixie and Mitchell's Prestige Properties was aired at the end of 2022.



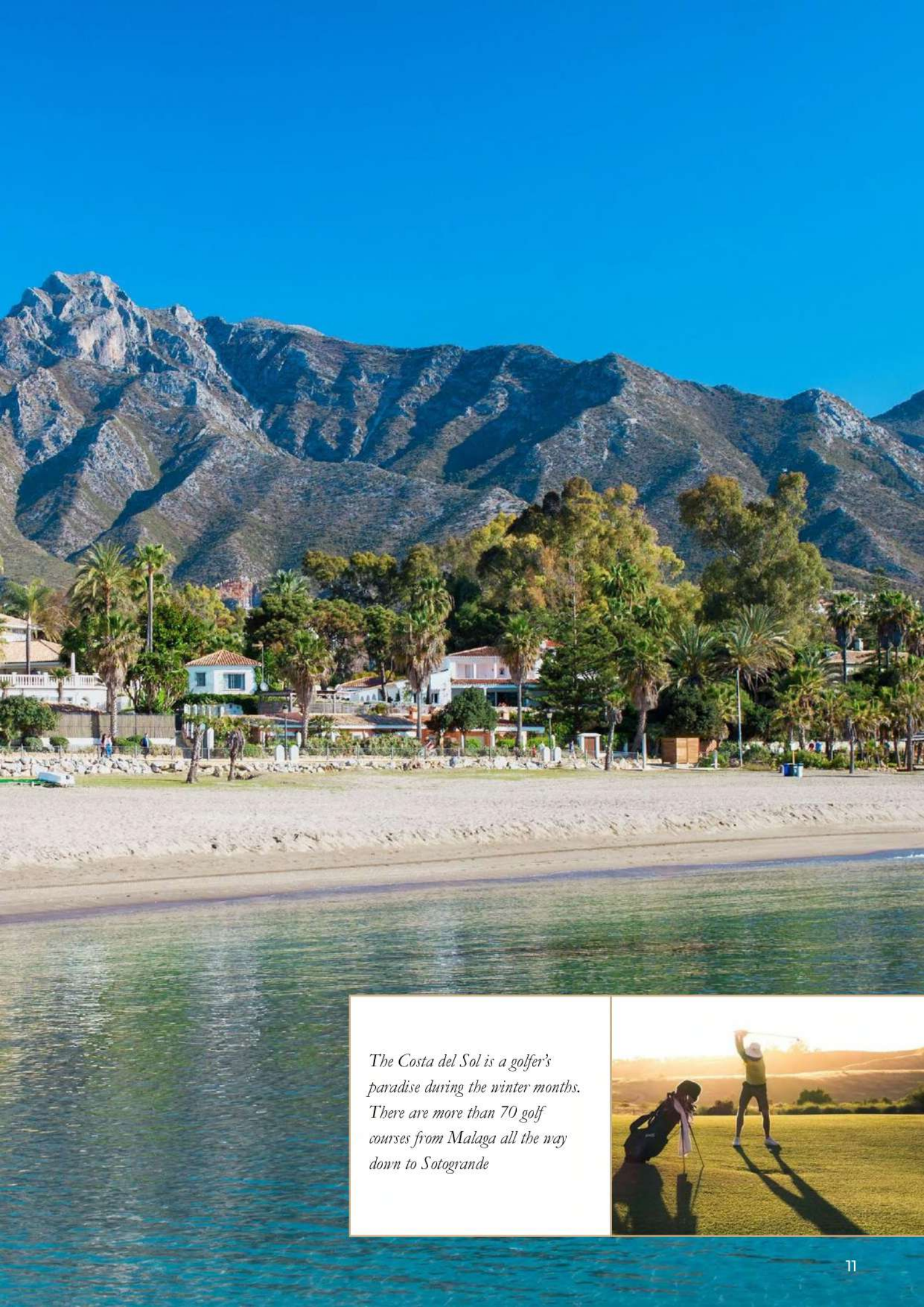
# WHY CHOOSE THE COSTA DEL SOL

**It is a dream of so many to own a holiday home in a warm climate on the Mediterranean. Others are searching to find a property that can give them a second income and a great return on investment. Then, with the change in working practices after the pandemic, many are looking to relocate to warmer climates than their native countries.**

There are many different reasons why people buy property on the Costa del Sol. But why choose the Costa Del Sol instead of other parts of Southern Spain or Portugal?

*There are some key facts to bear in mind when choosing the area to buy in...*

- Malaga airport is a globally linked hub with flights to all parts of Europe year-round. Many airports in the other touristic areas of Spain and Portugal operate seasonally and flying in and out in the winter can be a challenge.
- The Costa del Sol has many traditional established towns like Fuengirola, Malaga, Marbella and Estepona, which makes it a vibrant area to visit, eat and drink all year round. The parts of Spain and Portugal that are more package holiday focused tend to be a lot quieter during the winter.
- On the Costa del Sol, most shops, bars and restaurants and beach restaurants are open all year round from Malaga all the way down to Sotogrande.
- The weather is a key reason for people wanting a holiday home and the Costa del Sol enjoys one of the world's best year-round climates.
- Malaga city, the capital of the Costa Del Sol, is a thriving, forward looking cosmopolitan city. Recent international surveys have placed Malaga amongst the finest cities in the world.
- The Costa del Sol gives amazing accessibility to the rest of Spain, Europe and Africa. It is only two and half hours by train from Malaga to Spain's capital Madrid. You can reach the beautiful city of Sevilla in just two and a half hours. You can travel to Barcelona and all of the way through to the rest of Europe from Malaga's Maria Zambrano station.
- From Sotogrande, the beautiful old town of Tarifa is about 45 minutes away. From Tarifa you can jump on a ferry and be in Morocco in North Africa in less than half an hour.
- The Costa del Sol is also a golfer's paradise during the winter months. There are more than 70 golf courses from Malaga all the way down to Sotogrande.



*The Costa del Sol is a golfer's paradise during the winter months. There are more than 70 golf courses from Malaga all the way down to Sotogrande*



# IT'S ALL ABOUT THE NETWORK

Sometimes it is not what you know, but who you know.



**DIXIE  
MITCHELL**

Company Director with over 20 years of experience in the Costa del Sol real estate market, with an in-depth understanding of both the local property landscape and the international client base it attracts. Over this time, I have built a trusted and far-reaching network of professionals and companies across the region, enabling a fully connected and seamless service for our clients. My long-standing presence in the market has given me a detailed, first-hand knowledge of the coast's most desirable locations, investment opportunities, and evolving property trends. This insight allows us to guide clients confidently through every stage of the buying and selling process, ensuring informed decisions and a smooth, stress-free experience from start to finish.



**ALEX  
MITCHELL**

Born in the UK and raised on the Costa del Sol, I developed an entrepreneurial mindset from an early age. In my teens, I created my own website focused on buying and selling surf merchandise, and in my early twenties I went on to develop and successfully sell a fast-food business. Since leaving school, I have worked within the family real estate business, and over the past four years I have led the marketing and social media department, helping to shape and grow the company's digital presence. Outside of work, I am a passionate sports enthusiast.



**TIM  
WHEELWRIGHT**

Tim is a dedicated real estate professional with over seven years at Mitchell's Prestige Properties, known for his integrity, trust and consistent results. With experience as both a buying and listing agent, he has a strong understanding of the Costa del Sol market, offering a bespoke, client-focused service tailored to each individual. Recognised for his transparency and personalised approach, Tim supports clients at every stage of the process, helping them make confident and informed decisions. Having relocated to the coast ten years ago, Tim and his family fully embrace the exceptional lifestyle the region offers. Outside of work, he enjoys improving his padel game, walking his dog Elsa, and making the most of life in one of the world's most privileged places to live.



**ALEJANDRA  
DURÁN**

Although I was born in Uruguay, I consider Spain as my second home since I have been living here for more than 20 years. Having been involved in Home staging for many years I soon discovered Real Estate was a passion I had for and have been very successful combining both.



**JULIAN  
FULLER**

A resident of Marbella since 2009, Julian brings more than 25 years of consultative sales experience and a great knowledge of the coast. Proud to be raising his two sons as Spanish citizens, he and his family have also experienced life in a number of different locations within Marbella and Estepona. Loves being part of the team and building lasting relationships with his clients. Speaks English and Spanish.



**NIRA  
RIVAS**

Born in Marbella on the Costa del Sol, I have spent several years living abroad, although I have always been drawn back by the lifestyle, the climate, and its people. I am currently starting my journey in the real estate sector, a dynamic and ambitious field in which I am eager to grow and develop professionally. I am motivated, driven, and always willing to learn. Outside of work, I enjoy spending time with my family, as well as sports, the outdoors, and above all, the sea.



*Mitchell's Prestige Properties have exceeded our expectation's from our very first viewing to completion on our apartment. The level of service provided is excellent, communication is swift and nothing is too much trouble. We have viewed many many properties but never felt rushed or under any pressure. Thank you Dixie and Alex for helping us find the perfect property!*

- Georgina Eden



**CHRIS SJÖSTRAND**

Growing up between Sweden and the Costa del Sol, I've enjoyed the best of both worlds. I was educated at Aloha College Marbella, where I spent some of my most formative years, and went on to build a career in high-end hospitality, working with Ocean Club and Nikki beach world wide. That experience shaped my approach to client service and understanding people. With over 20 years on the coast, I have a strong feel for the lifestyle, culture, and what makes each area unique. Outside of work, I'm passionate about football and padel, and most importantly, I'm a proud father to my son.



**MARÍA GUADALUPE SÁNCHEZ SOUTO, "LUPE"**

I am originally from Argentina and have been living in Málaga since 2018. With a background in accountancy, I bring over 20 years of experience in business organisation and administration. I joined the company at the end of 2021 and have since developed professionally alongside the business. I currently manage the Administration and After-Sales Department, a role I take great pride in as it reflects both my growth and commitment. I am grateful to Alex and Dixie for their ongoing support and dedication, which have been key throughout my journey within the company. I am passionate about delivering an excellent level of service to our clients and take great satisfaction in the work I do as part of this team.



**LOLA PASTOR**

Photographer and content creator, trained between Málaga and Madrid thanks to a scholarship at Too Many Flash. She has developed his career as a freelancer, collaborating with different studios and visual projects. Always close to a camera, ready to capture the best content. Passionate from a young age, she continues to grow and evolve within the world of photography.



**JORGE LUIS DELGADO**

Jorge is one of the latest additions to the team, standing out for his professional, approachable, and detail-oriented approach. With experience in property sales and a solid background in holiday rental management, he brings in-depth knowledge of the Fuengirola and Mijas markets. Passionate about real estate and marketing, he enjoys building genuine connections and delivering a service based on trust and excellence.

Whether you are buying or selling we are able to provide wide selection of essential services, these include:

- Obtaining NIE number- your tax identification number.
- Opening Bank Accounts  **Sabadell**  **bankinter.**
- Utility contracts

We can also introduce you to

- Mortgage Brokers Introduction
- Architects
- Tax advisors

*And the list goes on. Be assured that through our network of local service providers we can refer you to some of the best professionals on the coast.*

# BUYING PROPERTY IN SPAIN: THE ROLE OF A LAWYER

Engaging a qualified lawyer is one of the most important steps when purchasing property in Spain. From the moment you identify a property of interest, your lawyer becomes a key advisor protecting your interests and ensuring a smooth, secure transaction.

## Why a Lawyer is Indispensable

An experienced lawyer can quite literally determine the success of your purchase. Their role begins with a thorough due diligence process, where they verify critical aspects of the property, including:

- Legal ownership and registration
- Accurate declaration of built square metres
- Correct property boundaries
- Rental licensing and permissions
- Outstanding debts or encumbrances tied to the property.

This detailed investigation ensures that there are no hidden issues that could affect your investment.

## From Due Diligence to Completion

Once all checks are complete, your lawyer works closely with the seller's legal representative to draft and review the private purchase contract. Their objective is to ensure that every clause protects your interests and reflects the agreed terms.

For added convenience, many buyers choose to grant their lawyer Power of Attorney (POA). This allows them to manage the process on your behalf, including:

- Signing legal documents
- Transferring utilities
- Handling property taxes
- Applying for your NIE (Spanish tax identification number)

## Early Engagement is Key

It is highly advisable to establish a relationship with a lawyer early in the process even before you have selected a property. This is particularly valuable if you begin negotiations after returning to your home country, as managing legal matters remotely can otherwise be more complex.

## Compliance & Financial Transparency

A key requirement in Spain is compliance with AML (Anti-Money Laundering) regulations. This applies to opening a bank account, appointing a lawyer, and proceeding with a purchase. Buyers must demonstrate the legal origin of funds intended for the transaction.

For EU citizens, this process is typically straightforward. However, for international buyers, it may take several weeks, making early preparation essential to avoid delays.

## Fees & Professional Guidance

Legal fees in Spain generally range between 1% and 1.5% of the purchase price, representing excellent value for the protection and peace of mind provided. Working with a trusted, experienced solicitor often recommended by established real estate agencies ensures a seamless experience backed by local expertise and long-standing professional relationships. In summary, a skilled lawyer is not simply a formality, but a fundamental partner in your property journey ensuring that every detail is handled with precision, transparency, and your best interests at heart.



# Types of Residence Visas in Spain

## **1 Non-Lucrative Visa**

Ideal for retirees or financially independent buyers.  
No work in Spain required

## **2 Digital Nomad Visa**

For remote workers earning income outside Spain one of the most popular post-Golden Visa routes

## **3 Work or Self-Employed Visa**

For those employed in Spain or starting a business

## **4 Student Visa → Residency Pathway**

Can sometimes transition into long-term residence

Spain has shifted away from “residency by investment” toward residency by lifestyle, income, or professional activity.

So while the Golden Visa era is over, Spain remains very open to international buyers and residents, you just need to take a different legal route.

## **Why Is a Digital Certificate So Important in Spain?**

In Spain, the digital certificate (Certificado Digital) has become an essential tool for anyone who owns property, lives in the country, or deals with public administrations.

Many property owners especially foreign buyers only realize its importance when they urgently need to complete an official procedure.

## **What is a digital certificate?**

A digital certificate is your official electronic identity in Spain.

It allows you to identify yourself online before public authorities and has the same legal validity as signing documents in person.



# GOLDEN TRIANGLE

## WHAT IS THE GOLDEN TRIANGLE?

The Golden Triangle refers to the most prestigious and sought-after area on Spain's Costa del Sol, formed by Marbella, Estepona, and Benahavís. This unique region blends coastal beauty with mountain backdrops, creating a setting that feels both luxurious and naturally serene.

From sweeping Mediterranean beaches to elegant hillside villas, the Golden Triangle offers a lifestyle that balances relaxation with exclusivity.

## Marbella: the heart of glamour

Marbella sits at the heart of the triangle, known for its vibrant yet refined atmosphere. Its coastline is lined with golden beaches, palm trees and stylish beach clubs.

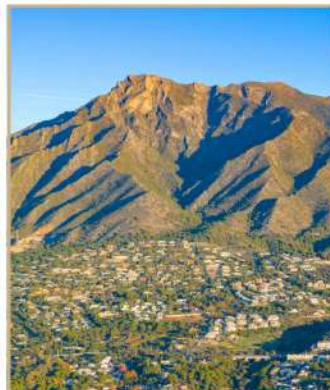
The calm sea meets the horizon, creating a peaceful, open view. Behind it, white buildings and mountains add depth to the landscape. It's a place where lively energy and relaxed coastal living come together.



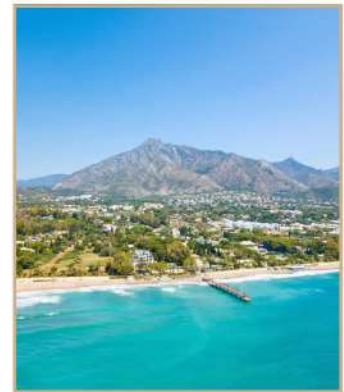
## Exclusive Areas in Marbella



LOMAS DE MARBELLA CLUB



NAGUELES



THE GOLDEN MILE



# Sun, sea, and sophistication

## Estepona: authentic charm with a modern touch

Estepona offers a more relaxed and traditional atmosphere on the Costa del Sol.

Its old town is known for charming streets filled with flowers. The beachfront promenades provide beautiful, uninterrupted sea views.

Compared to Marbella, it feels calmer and more authentic. At the same time, it combines tradition with modern developments and comfort.



## Benahavis: elevated living in the hills



Benahavis is located slightly inland, offering a unique elevated perspective. It is known for its panoramic views, rolling hills and golf courses.

From its elevation, you can see the coastline and the sea stretching along the shore. The area is associated with privacy, nature and tranquility.

It is a top choice for luxury villas and exclusive gated communities.

SOLD



# ELVIRIA VILLA EAST MARBELLA



SOLD

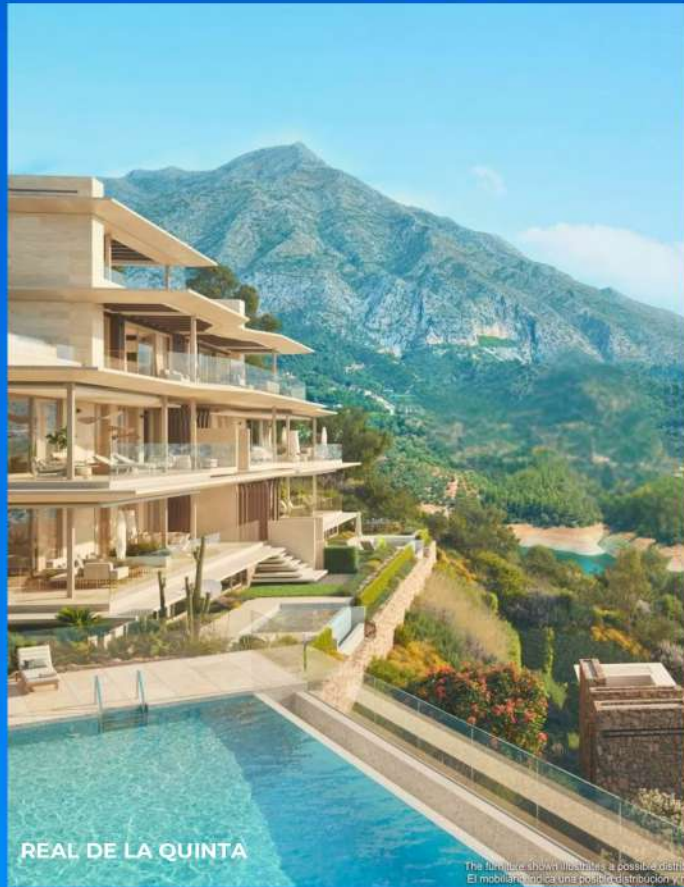


# VILLA ZORRO

## MARBELLA GOLDEN MILE



# AREAS COVERED





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# Our favourite Restaurants

Marbella is more than beaches. Discover our curated dining highlights.



## Chiringuitos - Beach Restaurants also worth a visit

**Oyana:** A refined beachfront restaurant offering modern Mediterranean cuisine in a relaxed, stylish setting.

**Dune:** A chic beach club combining Mediterranean dining with a laid-back coastal atmosphere.



**Baccano**  
Elegant Italian dining with a vibrant atmosphere.

**El Pimpi Marbella**  
Traditional Andalusian cuisine in a warm, authentic setting.

**Lobito de Mar**  
Seafood with Andalusian flair.

**Roostiq**  
Contemporary grill with premium ingredients and rustic charm.

**Nota Blu**  
Elegant Italian cuisine with refined style.

**Sea Grill**  
Beachfront Mediterranean dining.



*Beachfront Experiences*

**Moosa Bay:** A contemporary seaside spot known for its fresh flavours and relaxed, modern vibe.

**La Plage Casanis:** An elegant beachfront restaurant blending French and Mediterranean cuisine with a sophisticated touch.

# OUR PARTNERS

Supporting sport & lifestyle



**Guille Collado**  
PROFESSIONAL PADEL PLAYER

**Los Naranjos Padel Club, Marbella**

**Cerrado del Águila Padel Club, Mijas**



**Across the Costa del Sol**



# PROPERTY PURCHASE COSTS IN ANDALUCÍA

## A refined guide for discerning buyers

### Understanding the True Cost of Property Ownership

Purchasing property in Andalucía is an exciting investment. Whether for lifestyle, relocation, or portfolio growth. Beyond the purchase price, buyers should carefully consider associated taxes and fees, which typically range between 10% and 14% of the property value.

#### Taxes & Purchase Costs at a Glance

##### ○ Resale Properties

**7% ITP**

Applies to private sales

2% ITP reduced rate for real estate professionals  
(conditions apply)

##### ○ New Build

**10% VAT + 1.2% AJD**

From developers

##### ○ Commercial / Land

**21% VAT + 1.2% AJD**

For plots and commercial

#### Professional & Administrative Costs

##### ○ Notary & Registry

**€1,500 – €3,000**

Depending on value

##### ○ Legal Fees

**~1% + VAT**

Covers legal process

##### ○ Plusvalía

Local tax (usually seller)

#### Key Considerations

##### Due diligence

Ensures legal security

##### Surveys

Recommended for resales

##### Financing

Valuation costs apply

Investing in property in Andalucía offers exceptional lifestyle and financial opportunities. With careful planning, professional guidance, and a clear understanding of associated costs, buyers can proceed with confidence and clarity in one of Europe's most desirable real estate markets.



NEW DEVELOPMENT

# SERENITY HILLS

## MARBELLA



prices from **850.000€**

Serenity Hills is a new residential development set in the hills of Elviria, one of Marbella's most desirable locations. Designed around light, privacy and wellbeing, it offers a collection of contemporary townhouses that blend seamlessly with the surrounding landscape.

Elevated above the coastline, the project enjoys panoramic views of the Mediterranean, creating a calm and open atmosphere that defines modern coastal living. Each home has been designed to maximise space, natural light and indoor-outdoor living, combining clean architecture with high-quality finishes.

With over 100 residences, a private wellness centre and a gated community, Serenity Hills offers a lifestyle focused on comfort, security and everyday balance. Just minutes from beaches, golf courses and Marbella's social life, it represents a new way of living on the Costa del Sol — where nature, design and lifestyle come together.

# 3 STEPS

## TO BUYING A PROPERTY IN SPAIN

**Every day, buyers approach us seeking guidance in finding their ideal property in Spain. While the search itself is often exciting, understanding the purchasing process is essential to ensuring a smooth and successful experience.**

### **A Smarter Approach to Property Search**

Online property searches has become the primary starting point for most people. However, once a selection of appealing homes has been identified, contacting multiple unfamiliar agents can quickly become inefficient and overwhelming.

A more strategic approach is to choose a qualified, experienced agency from the start. In destinations like Costa del Sol, established agencies offer extensive portfolios, in-depth local knowledge, and adhere to the highest professional standards.

Importantly, the Spanish real estate market operates collaboratively. This means that a trusted agency like Mitchell's can access virtually all available properties on your behalf eliminating the need to engage with multiple agencies. From curating tailored selections to coordinating viewings across different locations, they manage the entire process seamlessly, allowing you to focus on the experience rather than the logistics. This is the smartest way to find your dream home.

**1 Reservation:** Once you have found your ideal property, a reservation contract is signed to confirm your intention to purchase. A deposit is paid and the property is taken off the market while legal checks begin.

**Due Diligence:** Your lawyer carries out a full legal review to ensure the property is secure and free from debts or irregularities. This process typically takes 2-3 weeks and verifies ownership, compliance and documentation.

**2 Private Purchase Contract:** Once checks are completed, a private contract is signed and a payment of 10-20% is made. This document outlines all key terms, including price, timeline and agreed conditions.

**The Purchasing Process:** The transaction moves towards completion, with all details formalised and the property verified by the Land Registry. For new builds, payments may be staged and protected by guarantees.

**3 Completion (Escritura):** The final step is signing the title deed before a Notary, where the remaining balance is paid and ownership is transferred. Taxes are settled and the property is registered in your name.

### ***Mitchell's provides a Seamless Experience with Expert Guidance***

Buying property in Spain is a well-structured and secure process when approached with the right expertise. From initial search to final completion, our agency works together with the legal professional of your choice to ensure every stage is handled with precision and transparency.

With the right guidance, purchasing a property here becomes more than a transaction it is an enjoyable journey defined by confidence, clarity, and exceptional opportunity.

FOR SALE

# FRONTLINE GOLF LA CALA DE MIJAS



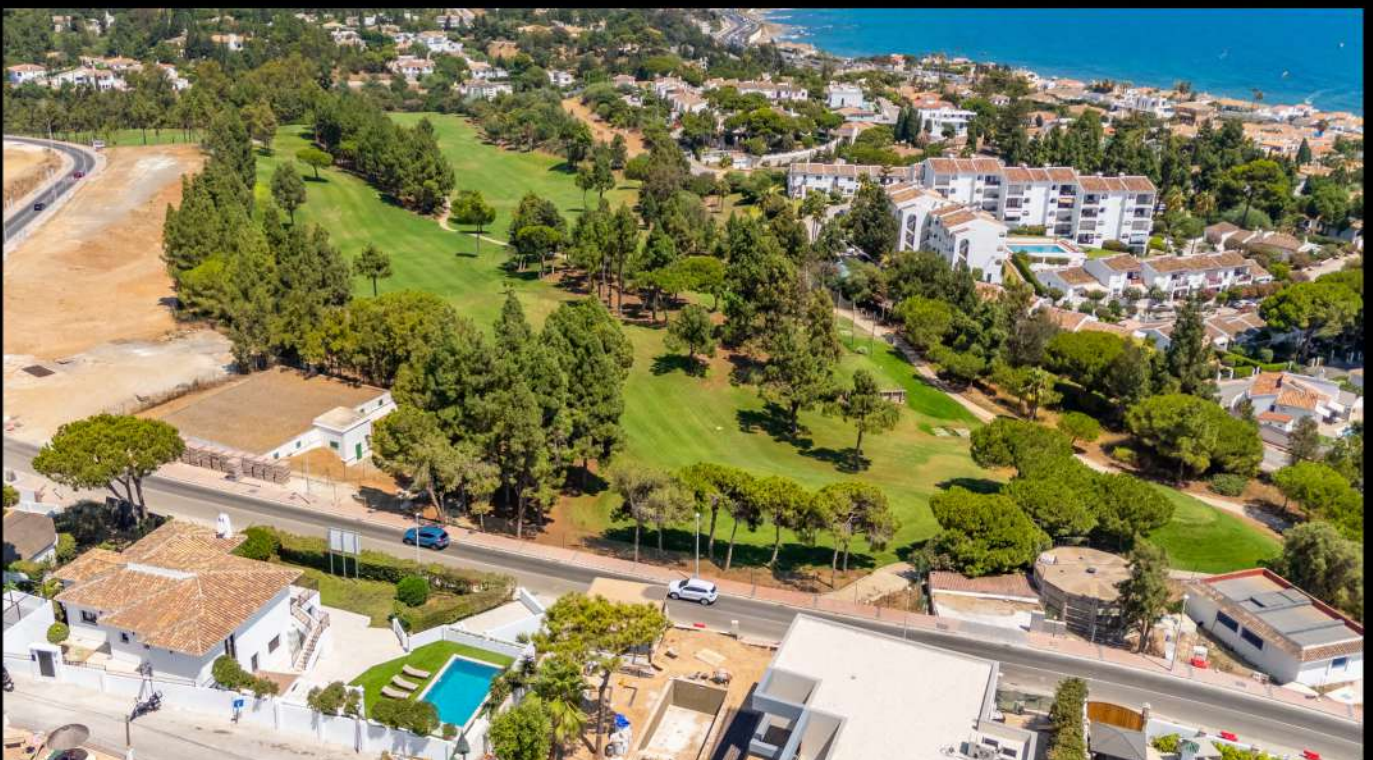
beds	<b>5</b>
baths	<b>5</b>
built	<b>358<sup>m<sup>2</sup></sup></b>
plot	<b>915<sup>m<sup>2</sup></sup></b>
price	<b>2,195,000€</b>

This fully renovated villa in La Cala de Mijas offers a rare blend of privacy, space and convenience, within walking distance to the village and the beach.

Set on a generous plot, the property features five bedrooms, bright open-plan living areas and seamless indoor-outdoor flow.

With partial sea and golf views, a private pool and a separate guest apartment, it is perfectly suited for both family living and investment, combining a relaxed coastal lifestyle with strong rental potential.

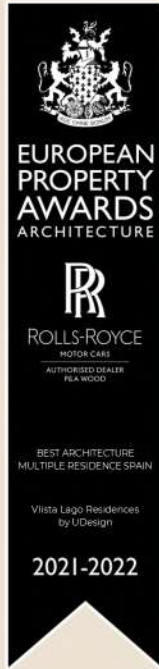
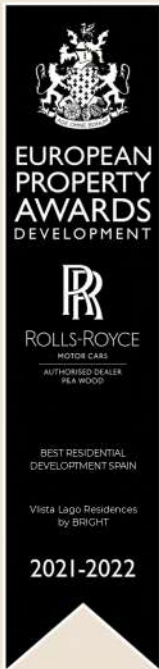
EXCLUSIVE LISTING



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# VISTA LAGO

VOTED WORLD'S  
RESIDENTIAL BEST  
DEVELOPMENT AT  
THE INTERNATIONAL  
PROPERTY AWARDS



A luxury development of 18 design-led sustainable villas in the exceptional location of Real de La Quinta, where the views towards Gibraltar and Africa are arguably among the best in the world. The setting is unique, with Marbella's iconic La Concha mountain on one side and the exclusive La Zagaleta Country Club & Golf estate on the other, bordering a UNESCO biosphere reserve and just a 15-minute drive from Marbella.

These are innovative and environmentally sustainable villas that are an integral part of the land upon which they were built.







# RENOVATION PROJECTS



Have you considered buying something which has huge potential that can be transformed into exactly what you want?

If you have a strict criteria you don't want to compromise on, then this could be the perfect option.

Renovating an existing villa, townhouse or apartment can be a fantastic way of transforming the property into exactly what you want.

Then, MPP are able to connect you with tried, trusted and reliable professionals.



Dixie's husband has project managed many reforms on behalf of the agency's clients over the last 20 years and is able to provide references from many satisfied clients.



# LOOKING TO SELL YOUR PROPERTY?

Your trusted experts on the Costa del Sol

## A trusted approach to real estate

With over 20 years of experience on the Costa del Sol, our multilingual team offers a fully personalized service, guiding clients through every stage of the process, from valuation and marketing to legal completion and after-sales support.

We understand that every client and every property is unique. That's why we combine deep local market knowledge with a strong international network, ensuring each property is positioned to reach the right audience.

Our approach is defined by discretion, attention to detail and a seamless experience, providing clarity and confidence at every step of the journey.



*Trust. Transparency. Commitment.*

### ● Local Expertise

Deep knowledge of the Costa del Sol market and buyer trends.

### ● Global Reach

Access to national and international buyers through targeted exposure.

### ● Tailored Strategy

Each property is marketed individually to attract the right buyer.

### ● Secure Process

Full legal support ensuring a smooth and transparent transaction.

Your property, featured worldwide  
Promoted across leading international  
portals and platforms.



*I sold my Spanish property whilst out of the country and Mitchell's handled the whole transaction from preparing the property for sale to computing the sales tax, even going to my bank to pay it on my behalf! Every step was done in a professional and helpful manner, with a positive can-do attitude from all of the team. They can even arrange repatriation of funds. Highly recommended!*

- Brian Woods

FOR SALE

# VILLA ALBORÁN

Elviria, Marbella



beds 5

baths 4

built 285<sup>m2</sup>

plot 1350<sup>m2</sup>

price 3.450.000 €

Set in the sought-after area of Elviria, this elegant villa combines privacy, space and refined Mediterranean living. Bright interiors open onto sun-filled terraces, a private garden and swimming pool, creating a seamless indoor-outdoor lifestyle. Just minutes from the beach and golf, it offers a perfect balance of tranquillity and exclusivity on the Costa del Sol.



# Spain's Luxury Living Secret **SOTOGRADE**

Soto stands as the largest privately owned residential development in the region. It is known as one of the most exclusive and luxurious destinations in southern Europe, especially on Spain's Costa del Sol.

It's not just a beach town it's a carefully planned, upscale resort community with a very distinct lifestyle. Here's what it's most famous for:

## **Luxury marina & lifestyle**

The Sotogrande Marina is the heart of the area lined with yachts, waterfront apartments, restaurants, and boutique shops. It's often compared to smaller versions of Monaco-style living.

## **Polo capital of Europe**

It's one of the top polo destinations in the world. The Santa Maria Polo Tournament draws international players and a high-society crowd every summer.

## **World-class golf**

Sotogrande is a global golf hotspot. The standout is Real Club Valderrama, consistently ranked among Europe's best courses and host of major tournaments like the Ryder Cup (1997).

## **Sailing & sports**

Beyond golf and polo, Sotogrande is big on sailing, tennis, and beach clubs, making it a hub for an active, outdoorsy luxury lifestyle.

## **Beaches & nature**

You'll find long, less crowded beaches like Playa de Sotogrande, plus proximity to natural areas and views toward Gibraltar.

*Sotogrande a name that has become synonymous with discretion, elegance, and timeless luxury.*



# Our favourite Places to Visit

Marbella is famous across the world for its luxury properties, beautiful beaches, fabulous bars and restaurants and sunny climate. But there is so much more to Marbella and the wider Costa del Sol area. Here are some of our favourite places that you can enjoy in the area all year round.



**FERIA FUN** Every town from Malaga to Sotogrande have Ferias throughout the year. These are spectacular celebrations of the Spanish culture, dancing, food, religion and family. If you can, it is worth syncing your trip with one of the Ferias.

**GOLF** The Costa del Sol is known as the Costa del Golf and there are more than 70 courses on the coast. Take a look at our Costa del Golf article for more information.

**PASEO MARÍTIMO** The famous seaside promenade that stretches from Marbella, along the Golden Mile, past Puerto Banus and to San Pedro Alcántara is extremely popular with walkers, cyclists, skaters, scooters and segways.

**WINE & TAPAS TOURS** Malaga is a hub of amazing wine and tapas bars and a guided tour around some of the city's best is a great way to experience the beautiful historic centre. Malaga also boasts many of its own vineyards and there are opportunities to sample the region's wine in the city or at the vineyards.

## SHOPPING IN MARBELLA

There's no doubt that Marbella is the most glamorous location in Southern Spain for shopping. You can choose from luxury brands like Louis Vuitton and Tom Ford to high-street brands like Zara. Marbella offers a variety of shopping zones:

- Marbella Old Town is filled with streets full of small boutique shops.
- Puerto Banús is home to everything luxury and is renowned for being Marbella's most luxurious shopping area, including Versace, Hermes, Dior, Gucci, Jimmy Choo, Dolce & Gabbana, Michael Kors and many more.
- El Corte Inglés is Spain's famous department store that offers everything from high-end clothing brands, electronics and accessories to furniture, hardware and even food.
- La Cañada is the largest shopping centre in Marbella and was once voted the best shopping centre in Spain. With over 150 shops, it fits everyone's shopping needs. There is also a large cinema, restaurants, salons and much more to enjoy.
- Ricardo Soriano is the main street that runs through Marbella Centre, where you can find all high-street brands. It is essentially the shopping strip of Marbella.

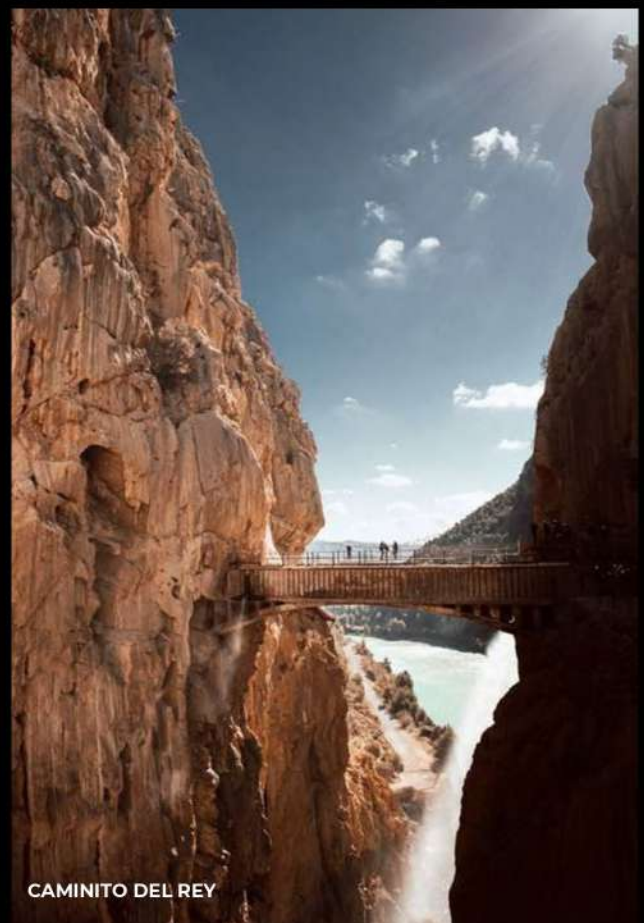


## MUSEUMS AND HISTORIC SITES

The Costa del Sol is brimming with history. There are so many museums, galleries and historic sites to visit. El Museo Ralli sits on the Golden Mile and is a museum founded by Dr Harry Recanatí showcasing contemporary art, primarily from Latin America and Europe. Malaga city was the birthplace of Picasso. Malaga City is the birthplace of Picasso, you can visit the Church where he was baptised and the Picasso Museum in the historic centre. Other notable museums are the Automobile Museum, The Museum of Málaga, The Interactive Music Museum, The Wine Museum and the famous Carmen-Thyssen. Malaga is also a MUST VISIT at Christmas when it turns on its world-famous Christmas lights on the main Larios high street.

## HIKING

Marbella sits at the foot of La Concha Mountain. It is usually best to tackle the walk to the summit in the winter when it is cooler. The hike up and down takes around six hours. From the top of the mountain, there are spectacular views of the Costa del Sol - stretching from Málaga to Algeciras and including Morocco and Gibraltar. The Sierra Blanca Mountain Range also has many walking and cycling trails. The most famous is the Caminito del Rey.



**DISCOVERING SOUTHERN SPAIN**

Marbella is a great place to be based to discover the wider Southern Spain area.

- The neighbouring coastal towns of Benalmádena, Mijas, Fuengirola and Estepona are wonderful places to explore with great bars and restaurants, beaches and history. You will find the boutique zoo, the Bioparc and Sohail Castle in Fuengirola; the Sea Life Centre in Benalmadena; and the famous chocolate factory and the world's smallest bullring in the white-washed village of Mijas Pueblo.
- Drive along the famous White Village Route, which takes you on a tour of the picturesque houses of the Serranía de Ronda.
- Less than an hour away from Marbella, one of the most beautiful cities in Andalucía – Ronda. The whole town is a beautiful and romantic spectacle. Nobel Prize-awarded Ernest Hemingway said that Ronda "is where you should go if you ever go to Spain on a honeymoon or if you ever bolt with anyone. The entire town and as far as you can see in any direction is romantic background."



RONDA



MIJAS



BENALMADENA  
SEA LIFE

- The famous cities of Sevilla, Córdoba, Cadiz and Granada are all less than a 3-hour drive from the Costa del Sol. You can also take the train from Malaga to Granada, Sevilla and Córdoba.
- Madrid is just two and half hours from Malaga on the fast train.
- Take a one-hour drive to Algeciras, and you can board the ferry across to Tanger and enjoy a day in Morocco.
- Gibraltar is less than an hour away by car.
- Surfers and beach lovers must discover the stunning walled town of Tarifa. The sunsets don't get much better than here.
- The Sierra Nevada is two hours away by car for skiing in the winter and hiking and cycling in the summer.



SEVILLA



TARIFA

# NON-RESIDENT TAX RETURNS

A practical guide for property owners

If you own property in Spain but live abroad, you are required to submit an annual Non-Resident Tax declaration (IRNR). Submitted to the State Tax Agency (Agencia Tributaria).

## Who needs to pay?

Non-residents spending more than 183 days outside Spain must submit this tax.

## How is it calculated?

Based on the cadastral value (Valor Catastral) shown on your IBI receipt.

## Do Golden Visa Holders Need to Submit This Tax?

Even with residency, non-tax residents must still declare IRNR.

## Rental Income Taxes for Non-Residents

If you rent out your Spanish property, the rental income tax must also be declared.

- This tax is submitted once per year in January, for the previous calendar year.
- If the property was rented only part of the year, you must submit two types of declarations:
  - One for the months it was rented (declaring the rental income), and
  - One for the months it was not rented (declaring the imputed income).

## When Is the Tax Paid?

The Spanish fiscal year runs from **January to December**.

All rental income taxes must be paid by **January of the following year**.

The non-resident property tax must be submitted and paid **before year-end**.

If a property is owned by more than one person, each owner must submit their own tax declaration for their share of the property.



*A clear understanding of your tax obligations ensures compliance and peace of mind when owning property in Spain.*

# PROPERTY MANAGEMENT LIFESTYLE SERVICES

EFFORTLESS OWNERSHIP. IMPECCABLE LIVING.

Owning a property should be seamless, defined by comfort, confidence and discretion. Our team ensures every detail is managed to the highest standard.

**A simple detail  
handled perfectly  
makes all the difference.**

*True luxury is knowing your home is cared for wherever you are.*

## ✓ KEYHOLDING

### **Security & access**

Complimentary in the first year.

## ✓ PROPERTY CARE

### **Complete peace of mind**

Maintaining your property to the highest standard.

## ✓ LIFESTYLE SERVICES

### **Tailored to you**

From daily needs to bespoke requests.

## ✓ RENTAL SERVICES

### **Maximising value**

Effortless management for owners.

## RENTAL SERVICES

### **Long-term & winter rentals**

Reliable tenants, professional management

### **Full administration**

We handle every detail with care and discretion

## A SERVICE BEYOND COMPLETION

Our relationship continues beyond the purchase, ensuring your property is always cared for with the highest level of attention and expertise.

clients say

What our



*We manage the details, so you can enjoy the returns*

ESTABLISHED  
2003

“ ”

*The team at Mitchell's (and Tim in particular) have been nothing short of exceptional in assisting us with our dream purchase. Knowledgeable, helpful and very responsive without any pressure. Whether you are selling or buying I would wholeheartedly recommend them.*

- Chris Preston



# COSTA DEL GOLF

There are more than 70 quality golf courses located between Malaga and Sotogrande.

Costa del Sol is one of the most famous golfing areas in the world. Year-round sunny climate make it the perfect place for golfers.



◀ **Los Naranjos Golf Club**

Los Naranjos Golf Club is a prestigious course in Marbella's Golf Valley, known for its quality design and relaxed, elegant atmosphere.



◀ **Villa Padierna Golf Club**

Villa Padierna Golf Club is an exclusive course on the New Golden Mile, known for its scenic views, elegant setting and high-quality playing experience.



◀ **La Cala**

Located just to the east of Marbella, is this popular town. Here you will find many top class golf courses including Calanova Golf. This golf course is nestled in the hills just above the popular village of La Cala, and is one of the most beautiful courses on the coast. For those who don't golf you will still be able to enjoy the Calanova Golf Club house offering fabulous views over the golf course and the Mediterranean sea.

FOR SALE

# SEA VIEWS VILLA MIJAS COSTA

EXCLUSIVE  
LISTING

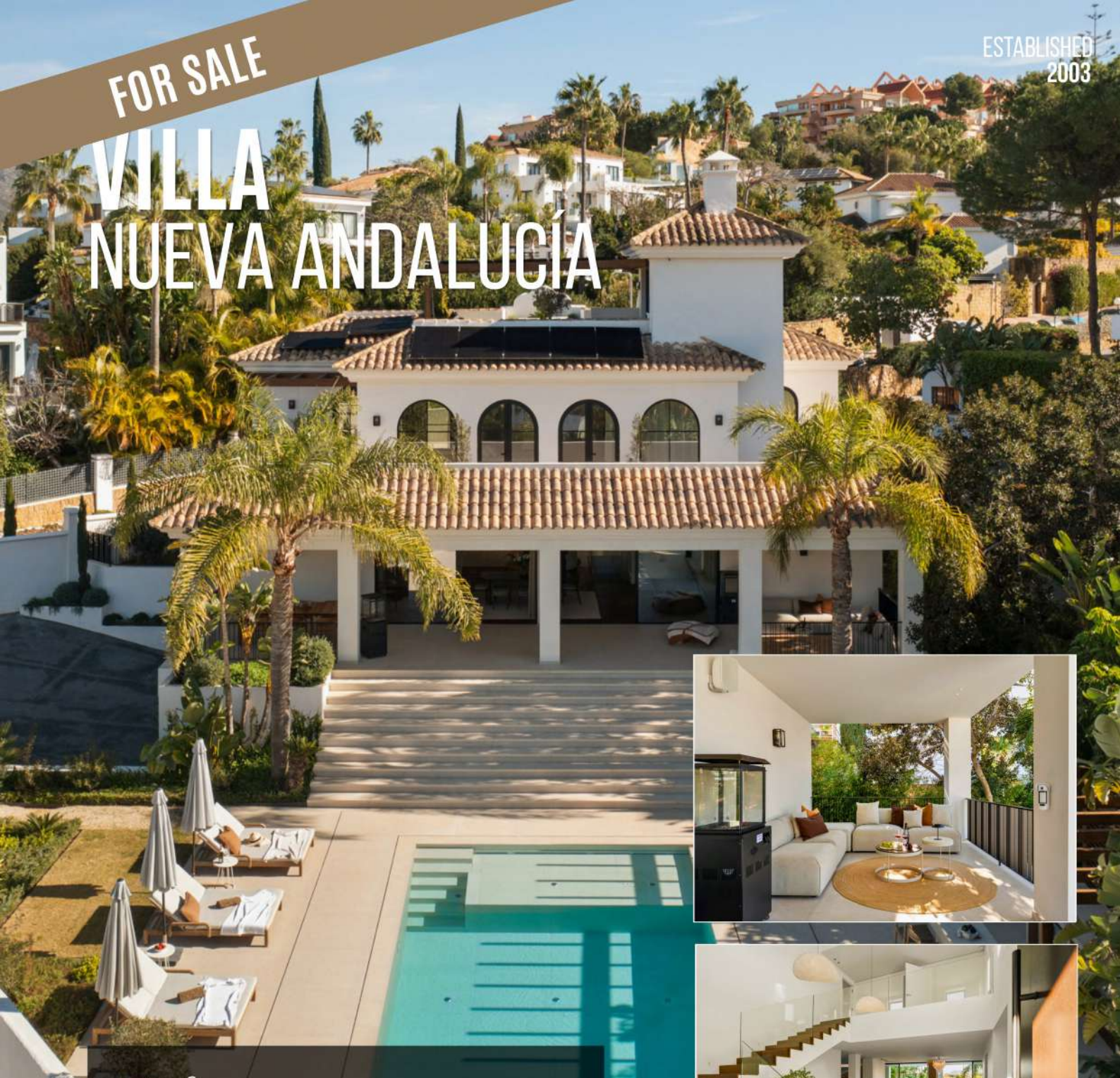
beds 5  
baths 4  
built 534<sup>m</sup>2  
plot 1700<sup>m</sup>2  
price 2.450.000 €

Set in the sought-after area of El Chaparral, this contemporary villa offers a perfect blend of space, privacy and coastal living. Designed with bright open-plan interiors, it flows seamlessly onto expansive terraces, a private garden and pool. Just minutes from the beach and golf, it combines tranquility with an exceptional lifestyle setting on the Costa del Sol.



FOR SALE

# VILLA NUEVA ANDALUCÍA



- beds 6
- baths 6
- built 582<sup>m<sup>2</sup></sup>
- plot 1072<sup>m<sup>2</sup></sup>
- price 5.695.000 €

Located in the heart of Nueva Andalucía's Golf Valley, this exceptional villa blends contemporary design with a serene, elevated setting. Open-plan interiors flow effortlessly onto expansive terraces, a private pool and beautifully landscaped surroundings. With panoramic views and premium amenities, it offers a refined lifestyle just minutes from Puerto Banús and Marbella's finest golf courses.

NEW TO THE MARKET

# GATED COMMUNITY MARBELLA



This is a contemporary residential concept set in the hills of Elviria, designed to combine architecture, nature and wellbeing.

More than a development, it offers a lifestyle focused on balance, privacy and effortless Mediterranean living, just minutes from the coast.

Comprising a boutique collection of modern homes, it blends clean lines and open spaces with a serene natural setting of pine forests and panoramic views.



NEW TO THE MARKET

ESTABLISHED  
2003



# ESTEPONA BY THE SEA



Estepona by the sea is an ultra-exclusive beachfront development set on one of the last remaining frontline plots along the New Golden Mile. Spanning over 33,000 m<sup>2</sup>, the project has been carefully designed to create a sense of space, privacy and connection to the Mediterranean, offering a rare opportunity for true seafront living.

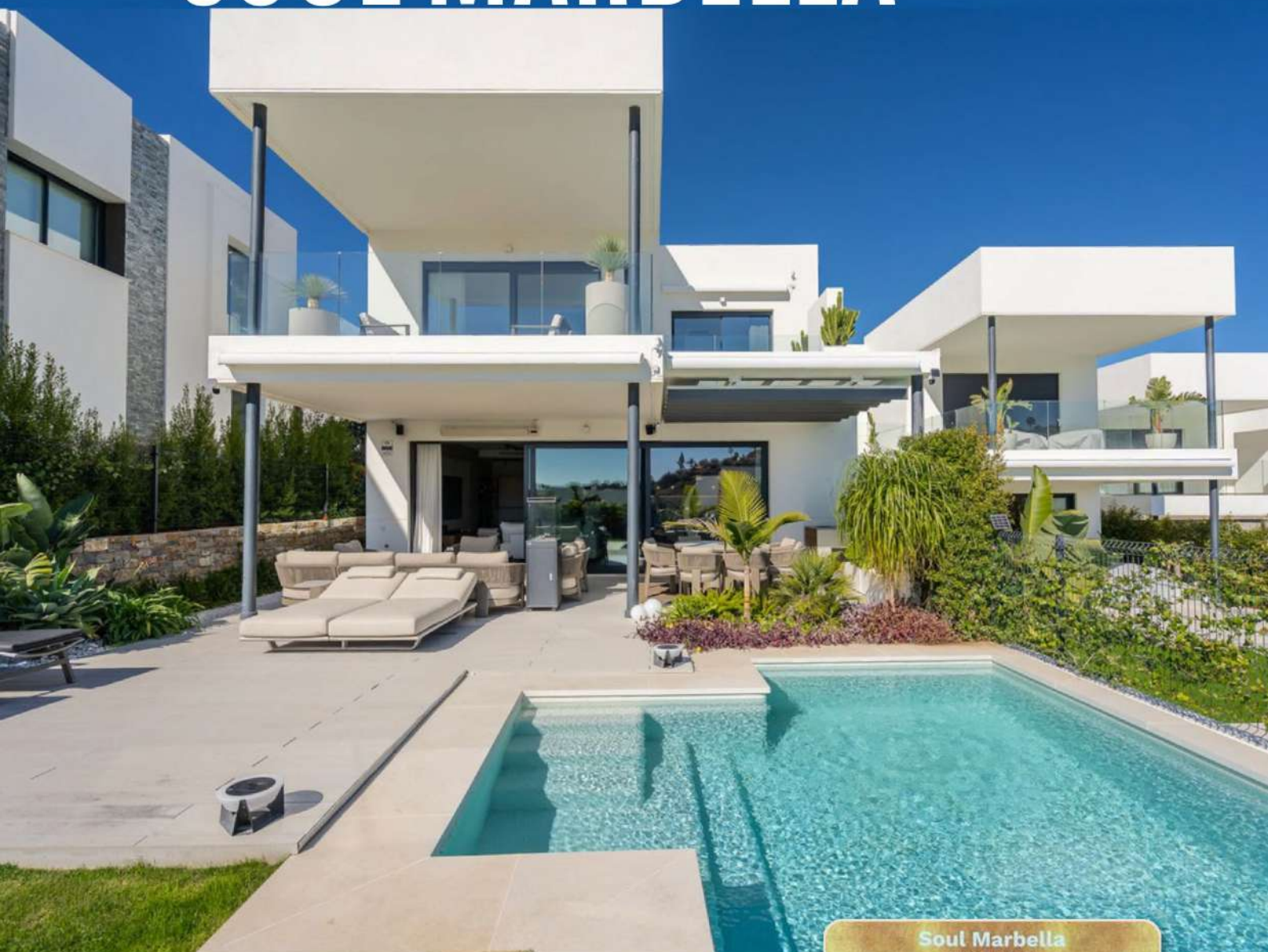
At its heart, a refined central area brings together premium amenities including a spa, gym, indoor and outdoor pools, and social spaces designed for wellbeing and relaxation. With direct beach access and a privileged location between Marbella and Estepona, it offers a lifestyle defined by comfort, privacy and effortless coastal luxury.

The development features a limited collection of luxury villas, apartments and penthouses, all oriented to maximise natural light and uninterrupted sea views. Contemporary architecture, open-plan interiors and expansive terraces create a seamless indoor-outdoor lifestyle, while the design prioritises tranquillity with pedestrian-friendly spaces and beautifully landscaped gardens.

FOR SALE

ESTABLISHED  
2003

# SOUL MARBELLA



Unique new development, it has all you are looking for! Located in East Marbella, surrounded by golf and amazing sea views. Within a short drive to the best beaches and all amenities.

Ground floor apartments with private pools and penthouses also on the roof top solarium.

A true paradise yet to be discovered, this district of Marbella is the ideal place for those seeking the authentic Mediterranean essence of the Costa del Sol while still enjoying fast links to the major towns and cities in the surrounding area.

An excellent location to enjoy a relaxed, healthy lifestyle, with the best beaches just a short distance away.

Santa Clara Golf is one of the best 18-hole golf courses on the Costa del Sol.

Acknowledged internationally, it offers a medium/high difficulty round with some of the most beautiful landscapes in the region. It likewise includes a wide variety of services such as the Club House, a restaurant, sports shop, a fleet of buggies available to players, a reading zone, etc.

*Amenities include:*

- Concierge service
- 24 hour security and gated community
- Amazing pool area
- Spa, indoor pool and sauna
- Gym
- Co working spaces



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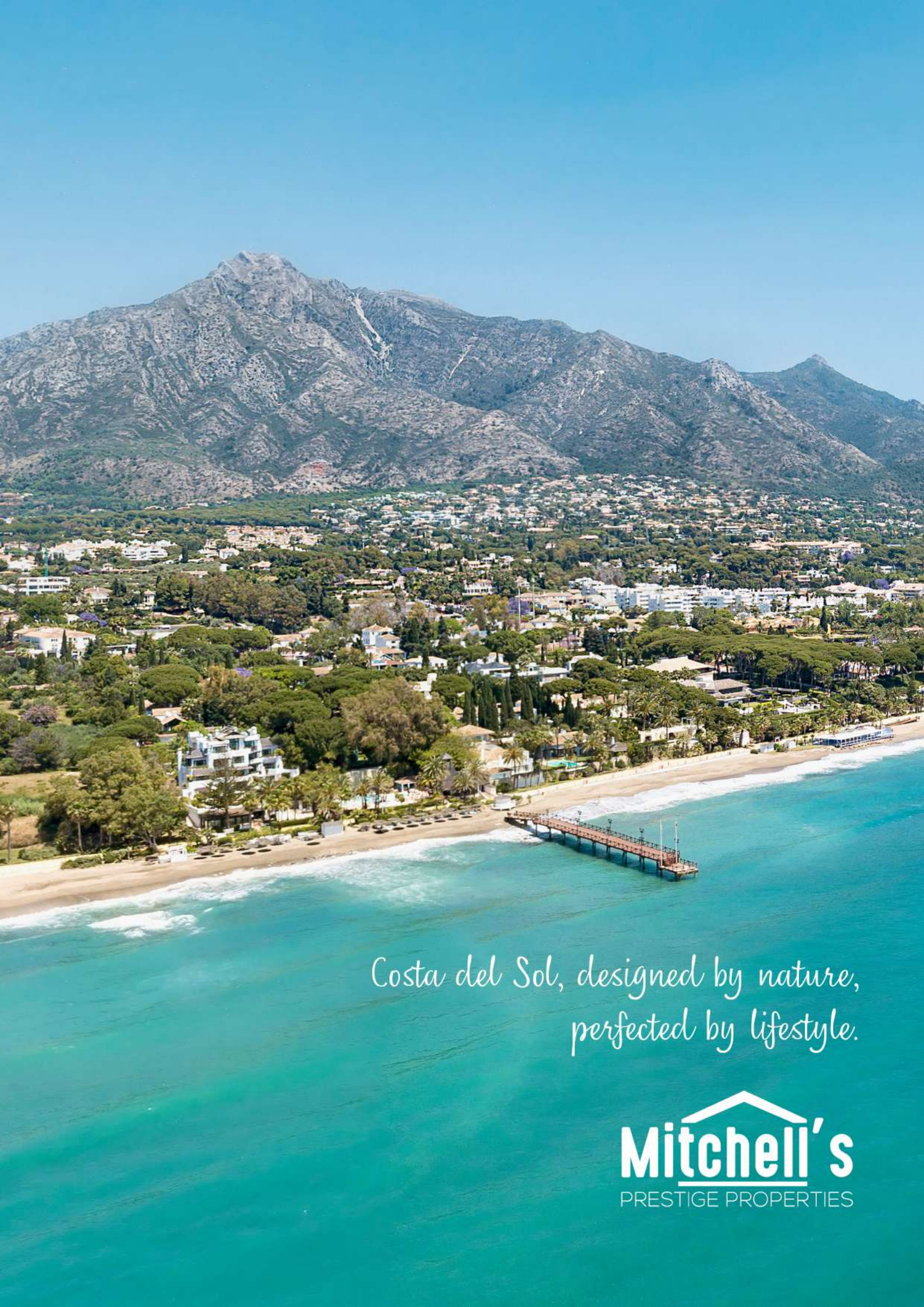


## Family run bussines

With over two decades of experience on the Costa del Sol, the company was founded by Dixie Mitchell, whose knowledge, dedication and personal approach have shaped the brand from the very beginning.

Today, alongside her son Alex, the business continues to grow with a modern vision while maintaining the same core values of trust, transparency and commitment. Together, they offer a seamless and highly personalised experience to clients from around the world.

*A family business built on trust, relationships and long-term vision.*



*Costa del Sol, designed by nature,  
perfected by lifestyle.*

**Mitchell's**  
PRESTIGE PROPERTIES

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2003

TRUST. TRANSPARENCY. COMMITMENT.

**Mitchell's**  
PRESTIGE PROPERTIES

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